YOUR SUCCESS LAB

RM & TM DuBois
"DUMONTE"

Client Success Story

A clear succession plan. And the confidence to keep growing.

YOUR SUCCESS LAB

RM & TM DuBois
"DUMONTE"



Ryan Dubois

Owner, with Christian from YSL

About
Dumonte Farms

Dumonte Farms is a multi-generational mixed farming business based at Wudinna on South Australia's Eyre Peninsula. Ryan and Tanya Dubois run cropping and livestock across 3,400 hectares, with a flock of 1,000 to 1,200 sheep.

The farm has been in the family for generations. Today Ryan and Tanya operate it with one full-time employee, alongside a growing portfolio of off-farm investments built over the past decade.

How long have you worked with YSL?

Since 2016, so close to ten years now. We started with Andrew and Christian when our accountant retired, and Christian has been our main point of contact ever since. In that time, they've gone from doing our tax to being the people we talk to before we make any big decision in the business.

What led you to start working with YSL?

Our accountant of many years retired in 2016 and Andrew and Christian took over. Up until then we'd only ever had an accountant. The returns got done and the questions we asked got answered, and that was about it. We'd never had an adviser, and there were things we knew we needed to sort out that nobody had ever put in front of us. Succession was the big one. Andrew and Christian raised it early and we got straight into it.

What problems / projects have YSL helped you with?

The first was getting a proper farm succession plan in place. They walked us through it step by step and made it easy to understand for everyone involved. It's a process that could have been stressful, and they made sure it went smoothly and that the outcome worked for the whole family.

Since then, they've helped us with cash flow through the seasonal and drought cycles, tax planning, business structuring, and the big equipment and capital decisions.

They've also built out our budgeting and forecasting, so we've got a clear financial roadmap and we know what the year ahead looks like well before it arrives.

What have been the results / how do you feel?

The biggest change is how we use our budget. It's a working tool now, not a document we do once and file away. We use it to manage cash flow across the year and to test decisions before we commit to them.

With the succession plan sorted, we've been able to focus on growing the farm and building wealth off the farm as well. We're investing in off-farm assets and contributing to superannuation every year.

It's given us a lot more certainty for our daughters. Whether they come back to the farm or not, everything is set up so the next handover happens smoothly.

What is it like to work with YSL?

Christian actually makes the effort to come out to the farm and see things for himself. That's made a real difference to the working relationship and to the quality of the advice. They understand farming, they understand business, and they understand people. We get practical advice without the usual jargon, and we get answers when we need them.





What type of business would you recommend them to?

Any farming family, particularly anyone with succession ahead of them or anyone who has only ever had an accountant. If you're running a farm and you want someone who will actually help you achieve your goals,

We wouldn't hesitate to recommend Christian and the team.

Are you leaving your farm's

future to chance?

Are you ready to create a clear plan for what comes next?

Book Your Free Clarity Call

YOUR SUCCESS LAB